

Bill Hunter Seminar:

California Foreclosures: The Practical Workings and Potential Opportunities Afforded to Buyers and Brokers

This seminar is the third in Mr. Hunter's series on foreclosures, but Mr. Hunter assures you that no prior knowledge or experience is required to understand and appreciate this presentation. Attendance at his prior seminars may be helpful, but certainly not necessary.

Topics To Be Covered:

- Advice about buying properties at foreclosure sales
- Explanations of the income tax consequences of work-outs
- The pros and cons of borrower bankruptcies
- The effects of foreclosures on tenants and junior lien holders
- The reasons that lenders choose non-judicial foreclosure
- The enforceability of third-party loan guarantees
- Use of receiverships during foreclosures
- What tenants should know about estoppel certificates and SNDAs
- The role of title insurance companies in foreclosures
- What prospects do foreclosures bring to real estate brokers?



Presenter:
William Hunter

Veteran Sacramento attorney William "Bill" Hunter of the law firm Hanson-Bridgett has been representing real estate developers, investors, major brokers, and lenders since 1970. Bill has extensive experience in negotiating, documenting, and closing real estate sales and exchanges, commercial leases, financing transactions, joint ventures, and construction and management contracts throughout the region.

DATE

Wednesday, April 7

TIME

8:00 - 9:30am

LOCATION

SAR Mack Powell Auditorium

COST

\$10 SAR MEMBERS & REALTORS®

\$15 ALL OTHERS

TO REGISTER

Fax form below to 916.922.4103 or register online at ims.sacrealtor.org

Questions - call Chris at 437.1210

*24 hour cancellation notice needed to receive refund.



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REGISTRATION FORM

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Practical Workings and Potential Opportunities - April 7, 2010

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